## Class – IX DELETED SYLLABUS (For the Session of 2020-21 Only) Elements of Business (THEORY)

- **3-** *Course of Business Transactions*: Methods of approaching customers, Price list, Tenders, Estimates and firm offers, Preparing of invoice Debit note and Credit note.
- **4-** *Mercantile Agents*: Factor and Broker, Del Credere agents, Bought note and Sold note, Preparation of Account Sales.
- 5- Warehousing and Storekeeping: Purpose
- 7- Insurance: General Principles of Insurance-Elementary exposure